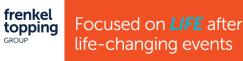


### A forward-looking approach to ESG and impact investments



Paul Robinson Alquity

















> 4.5 million

bottles sold each month

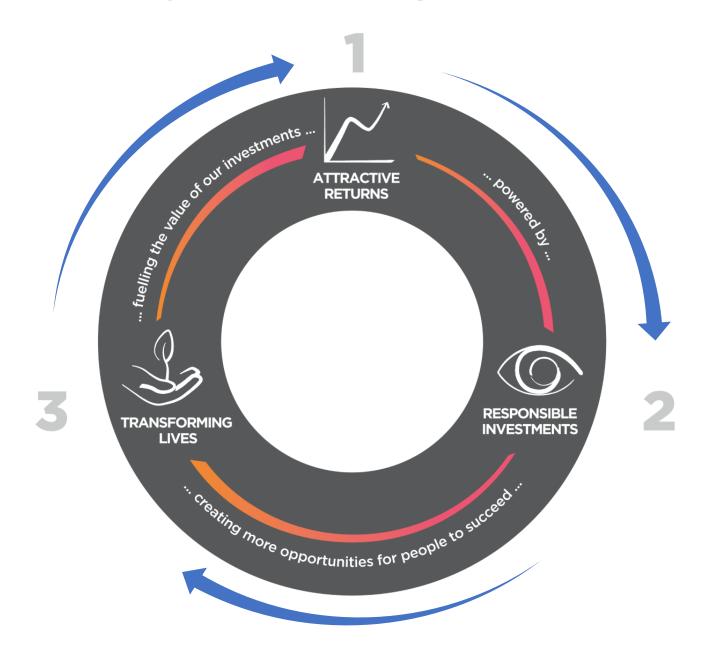
**£25** million

donated to date

> 4 million

lives changed

#### Three dimensional outcomes from EM investing





#### Impact that delivers real change and investment insight

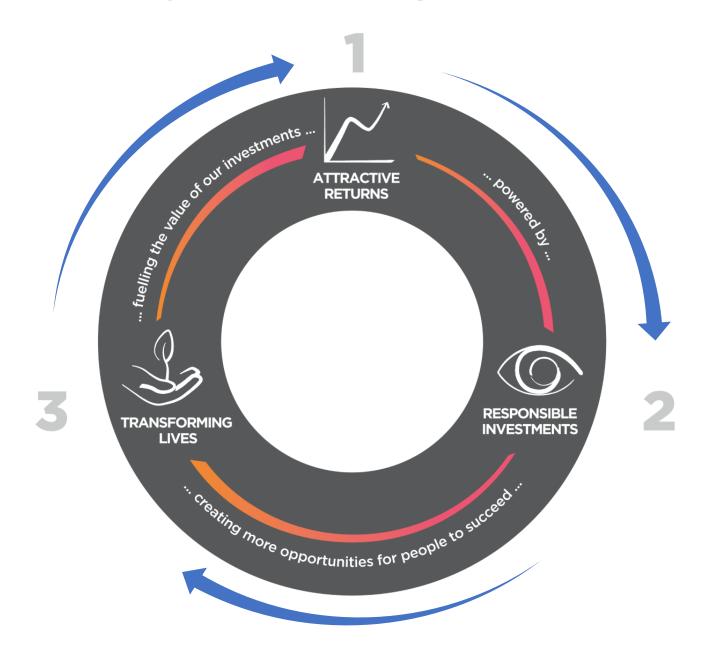
## PHOL



- 800 million tonnes of flowers are offered annually across the temples, mosques and gurudwaras in India. These generous offerings turn into huge waste and are discarded into rivers damaging the environment.
- Phool collects discarded flowers to keep them out of the water supply, then
  recycles them into charcoal-free incense. The enterprise employs women
  from the lower social and economic strata, where they collect 11.8 tonnes of
  flowers on a daily basis from more than 130 temples and mosques.
- Our TL projects create formal employment opportunities for the most disadvantaged in line with SDG 8. Phool employees are now potential customers for companies we own, like Vmart
- Our Transforming Lives Consumer Panels give us unique insight into the consumption habits and aspirations of a huge, but under-researched segment of the population



#### Three dimensional outcomes from EM investing



#### Our funds have delivered attractive returns











- Focuses on long-term drivers of sustainable growth in both emerging and frontier markets across Asia, Latin America, Eastern Europe, Middle East and Africa.
- Focuses on Asia's emerging economic structural growth, including smaller and frontier markets such as Indonesia & Vietnam, offering further diversification

Gives investors the opportunity to tap into one of the world's fastest growing and largest economies, with a young population and ongoing economic reform, that offer significant potential for returns

3Y performance	25%
3Y percentile	48.8

3Y performance	33.1
3Y percentile	25.1

3Y performance	110.7%
3Y percentile	0.9



# Everyone thinks of changing the world, but no one thinks of changing themselves





#### Thank you

LIFE CHANGING INVESTMENTS

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