





## SESSION 7

# A forward-looking approach to ESG and impact investments



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*Alquity*



frenkel  
topping  
GROUP

Focused on **LIFE** after  
life-changing events

A silhouette of a person splashing in the ocean at sunset. The person is captured in mid-motion, with water splashing around them. The background is a warm, orange-hued sky with a bright sun low on the horizon, reflecting on the water's surface. The overall mood is serene and evocative of a significant life moment.

*Life is often  
shaped by small  
moments...*

**LIFE CHANGING INVESTMENTS**

*Alquity*







WE'VE **SWITCHED** THINGS UP



**SWITCH WATER** CHANGE LIVES

**one**<sup>TM</sup>  
switch water change lives  
[onewater.org.uk](http://onewater.org.uk)



➤ **4.5 million**

*bottles sold each month*

➤ **£25 million**

*donated to date*

➤ **4 million**

*lives changed*

# Three dimensional outcomes from EM investing





TRANSFORMING LIVES AWARDS

INSPIRED BY

*Alquity*

*Impact that delivers real change and investment insight*

# PHOOL



- 800 million tonnes of flowers are offered annually across the temples, mosques and gurdwaras in India. These generous offerings turn into huge waste and are discarded into rivers damaging the environment.
- Phool collects discarded flowers to keep them out of the water supply, then recycles them into charcoal-free incense. The enterprise **employs women from the lower social and economic strata**, where they collect 11.8 tonnes of flowers on a daily basis from more than 130 temples and mosques.
- **Our TL projects create formal employment opportunities** for the most disadvantaged in line with SDG 8. Phool employees are now **potential customers for companies we own, like Vmart**
- Our Transforming Lives Consumer Panels give us **unique insight into the consumption habits** and aspirations of a huge, but under-researched segment of the population

LIFE CHANGING INVESTMENTS

*Alquity*

# Three dimensional outcomes from EM investing



# Our funds have delivered attractive returns



Focuses on long-term drivers of sustainable growth in both emerging and frontier markets across Asia, Latin America, Eastern Europe, Middle East and Africa.

|                |      |
|----------------|------|
| 3Y performance | 25%  |
| 3Y percentile  | 48.8 |



Focuses on Asia's emerging economic structural growth, including smaller and frontier markets such as Indonesia & Vietnam, offering further diversification

|                |      |
|----------------|------|
| 3Y performance | 33.1 |
| 3Y percentile  | 25.1 |



Gives investors the opportunity to tap into one of the world's fastest growing and largest economies, with a young population and ongoing economic reform, that offer significant potential for returns

|                |        |
|----------------|--------|
| 3Y performance | 110.7% |
| 3Y percentile  | 0.9    |

*Everyone thinks of changing the world, but no one thinks of changing themselves*

*We're here to  
engage*



**Thank you**

**LIFE  
CHANGING  
INVESTMENTS**

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